

QUALIFICATIONS OVERVIEW — FOR ATTORNEYS, CPAS & LENDERS

Daniel B. Boring

CRE®, MAI, ARA, ASA

SENIOR VICE PRESIDENT, VALUATION ADVISORY SERVICES • KIDDER MATHEWS

More than 30 years in the valuation, analysis, acquisition, and disposition of institutional investment-grade real estate and machinery & equipment — on both national and international levels.

THE PRACTICE

Daniel leads complex-asset valuation work within Kidder Mathews' **Land, Agribusiness & Natural Resources** group, the **Machinery & Equipment** group, and the **Marine Services** group — the properties that fall outside the traditional industrial, retail, multifamily, and office categories.

The agribusiness and natural-resources practice covers agricultural cropland, permanent plantings, food processing, bottling, cold storage, nurseries, greenhouses, hydroponics, feed mix operations, vineyards, wineries, fish farms, water rights, wind and solar energy, quarries, landfills, waste management, and mining.

He brings extensive experience in **USPAP-compliant machinery and equipment valuation** across food processing, agriculture, marine, mining, and waste management — and specializes in valuation and consulting for recreational marine facilities, port and harbor operations, dry docks, cargo handling, and repair services.

As a senior member of the **Litigation Support Services** group, he assists clients with opinions, reports, and expert testimony. His clientele includes multinational corporations, REITs, national lenders, and law firms.

WHY COUNSEL AND ADVISORS CALL

One expert, whole asset

Land, improvements, machinery & equipment, and the operational rights that drive value — one defensible opinion instead of three experts with seams between them.

Litigation-tested work

Senior member of the Litigation Support Services group: opinions, reports, and expert testimony built to survive scrutiny.

Assets others pass on

Quarries, marinas, greenhouses, fish farms, water rights, processing plants — the specialized properties where core-four comparables don't exist.

DESIGNATIONS

CRE® — The Counselors of Real Estate, Member

MAI — Appraisal Institute

ARA — American Society of Farm Managers and Rural Appraisers

ASA — American Society of Appraisers, Accredited Senior Appraiser

EDUCATION

Washington State University

Pepperdine University

CAREER

Kidder Mathews — Senior Vice President, Valuation Advisory Services

CBRE — Co-Practice Group Leader, Land, Agribusiness & Natural Resources

Lee & Associates Valuation — CEO

Grubb & Ellis Landauer — Senior Managing Director

Cushman & Wakefield — Senior Director

Colliers International — Executive Managing Director

COVERAGE

National practice.

30+

YEARS OF PRACTICE

500+

COMPLETED REPORTS IN THE
ACTIVE ARCHIVE

25+

STATES, PLUS CANADA & THE
CARIBBEAN

4

DESIGNATIONS: CRE®, MAI, ARA,
ASA

Marinas, Shipyards & Waterfront

80+ ASSIGNMENTS

Wet-slip and dry-stack marinas, super-yacht shipyards and drydocks, yacht clubs, resort and condominium marinas, and port and cargo facilities — from a 900+ slip West Coast portfolio to a 12,000-acre deep-water container site, with island-resort work in the Bahamas, Puerto Rico, and the British Virgin Islands.

Greenhouses & Controlled-Environment Agriculture

20+ ASSIGNMENTS — INCLUDING GROWERS AMONG NORTH AMERICA'S LARGEST

Hydroponic vegetable production, ornamental nurseries, and multi-tiered grow operations, from feasibility studies for proposed facilities to a 7M SF operating portfolio spanning California and Canada.

Quarries, Mines & Extraction

25+ ASSIGNMENTS

Sand and gravel, granite, limestone, and fracking-sand operations from Maine to Arizona — reserves, plant, and equipment together — including a 250K+ acre extract operation and one of the nation's most prominent Superfund mine sites.

Agribusiness & Working Land

170+ ASSIGNMENTS

Row crop and irrigated cropland, permanent plantings — citrus, peach and pecan, olives, blueberries, vineyards — ranches, poultry, egg and dairy operations, and equestrian facilities, including a 5,000-acre orchard with packing and agritourism operations.

Food Processing & Agri-Industrial

REAL PROPERTY AND M&E, VALUED TOGETHER

Pork, poultry, and food processing plants to 500K+ SF, feed mills, cotton gins, grain elevators, bottling, cold storage, and ethanol production — the facilities where the equipment often carries more value than the building.

Machinery & Equipment

30+ DEDICATED M&E ASSIGNMENTS

USPAP-compliant machinery and equipment valuation across processing, agriculture, mining, marine, and waste management — production lines, fleets, and rolling stock — one discipline most real estate appraisers cannot cover.

Water, Energy & Environmental

THE RIGHTS BEHIND THE REAL ESTATE

Water rights and multi-phase water-asset management programs, underground water storage, solar and wind generation land, timberland, conservation easements and mitigation land, and landfill and transfer-station operations.

Specialty & One-of-a-Kind Assets

THE ASSIGNMENTS NOBODY ELSE WILL TAKE

The largest trout production facility in the U.S., hunting plantations, a major film studio campus, outdoor-advertising portfolios, condo-hotel units, campgrounds, and a 4,400-acre Superfund site — plus an institutional core-four foundation in multifamily, retail, office, and industrial.

The current file. Active and recently completed engagements include aquaculture production and broodstock facilities, municipal landfills and transfer stations across four states, quarries and mines in Florida, Wisconsin, and California, food-processing and olive-oil production machinery & equipment, controlled-environment growers, a water-asset management portfolio, ranch land, outdoor-advertising portfolios, national lender portfolio work, and litigation support ranging from eminent domain to marine cargo-loss claims.

Depth on request. Assignment-level detail for any category is available in the full qualifications CV at btc-4.com/resources or by request.